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Jember **JICC** International Coffee Conference

Jember, East Java, Indonesia, 9th-11th November 2017

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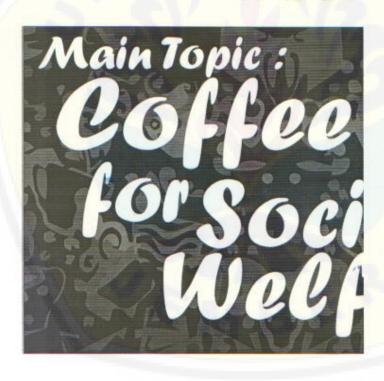
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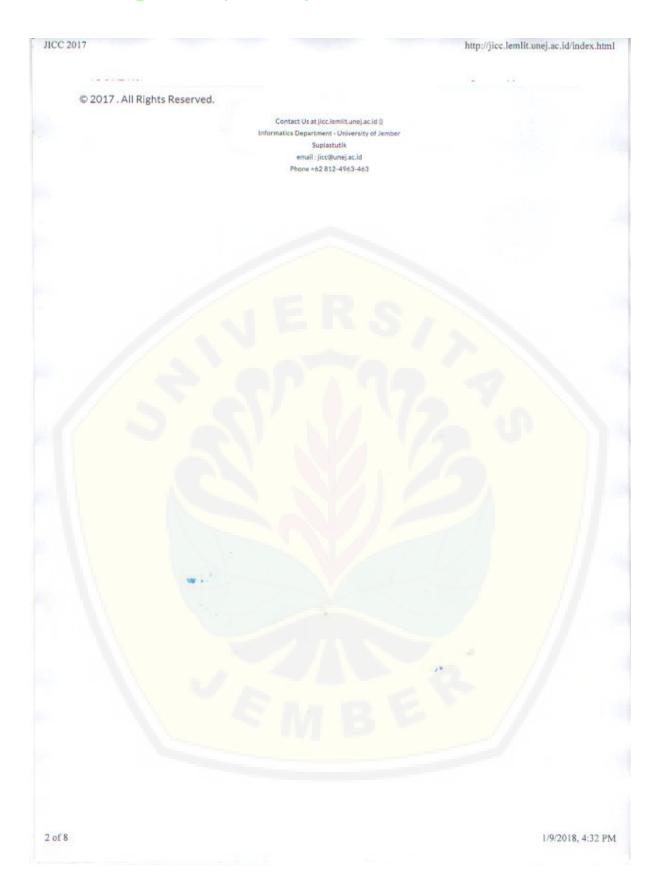
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JEMBER INTERNATIONAL

9 – 11 November, 2017





Usefulness of Financial Literacy Education for Business Sustainability of Coffee Farmer in Jember, Indonesia Zarah Puspitaningtyas, Puji Wahono, Djoko Poernomo

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Introduction

The concept of business sustainability that is oriented towards achieving long-term performance becomes important for a business. Without having the concept of longterm performance development, a business will tend to move stagnant and not directed well. Therefore, strategic efforts are required for business actors in order to maintain the sustainability of their business.

One way is to provide educational financial literacy for business actors. Coffee farmers are one business actor.

Business Sustainability

The concept of business sustainability assumes that a business will remain in business in the future.

Business actors always strive to be able to achieve business goals and increase the value of its business.

Financial Literacy

Financial includes knowledge literacy financial concepts, the ability to communicate understanding related to financial concepts, skills in business finance management, the ability to utilize available financial products, and ability to make business decisions the strategically and relatively appropriately in certain situations.

Financial literacy is not only related to the knowledge of finance, but also the ability to manage finances and make financial decisions that are relatively appropriate for the benefit of the future.

If the business actor has a good level of financial literacy, it will tend to be able to manage their business finances better, and able to recognize and access financial resources so that it is expected will be able to maintain the sustainability of its business. Financial management is intended as a means of managing the money (funds) earned or owned today, to meet current needs and at the same time be able to prepare future needs in the future.

Methods

The analysis was conducted using descriptive qualitative method, that is basing on the result of interview with informant and observation result in the field.

Five coffee farmers who joined in the "Koperasi Ketakasi", Jember, East Java became informants in this study, namely informants A, B, C, D, and E.

The five informants have received business financial management training organized by "Dinas Koperasi & UMKM" of Jember

Regency, and have utilized financial products from financial institutions in Jember to obtain business capital loans.

Interviews are conducted using interview guides relating to questions and statements about the benefits of financial literacy for business sustainability

Results

The result of analysis shows that education of financial literacy at coffee farmer in Sidomulyo Village, Jember Regency, East Java is done through association organized in "Koperasi Ketakasi". Coffee farmers have access to formal sources of financing to expand their business. The financing is channeled through the "kredit usaha rakyat". So, it can avoid coffee farmers from middlemen ("pengijon").

Financial literacy education is able to provide knowledge and understanding to coffee farmers to manage financial resources and utilize financial products from financial institutions better for the sustainability of its coffee plantation business.

Conclusions

The results of this study conclude that coffee farmers who have good financial literacy are likely to be able to maintain the sustainability of their business, and able to make long-term businessoriented decisions.

Implications

The implication of this study is that it takes a determination for coffee farmers to be willing and able to improve their financial knowledge through financial literacy education so that they can manage their business finances both for short-term and long-term.

In other words, financial literacy education is expected to provide benefits for coffee farmers to be able to keep their business and stay integrated in business activities in the long term.

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