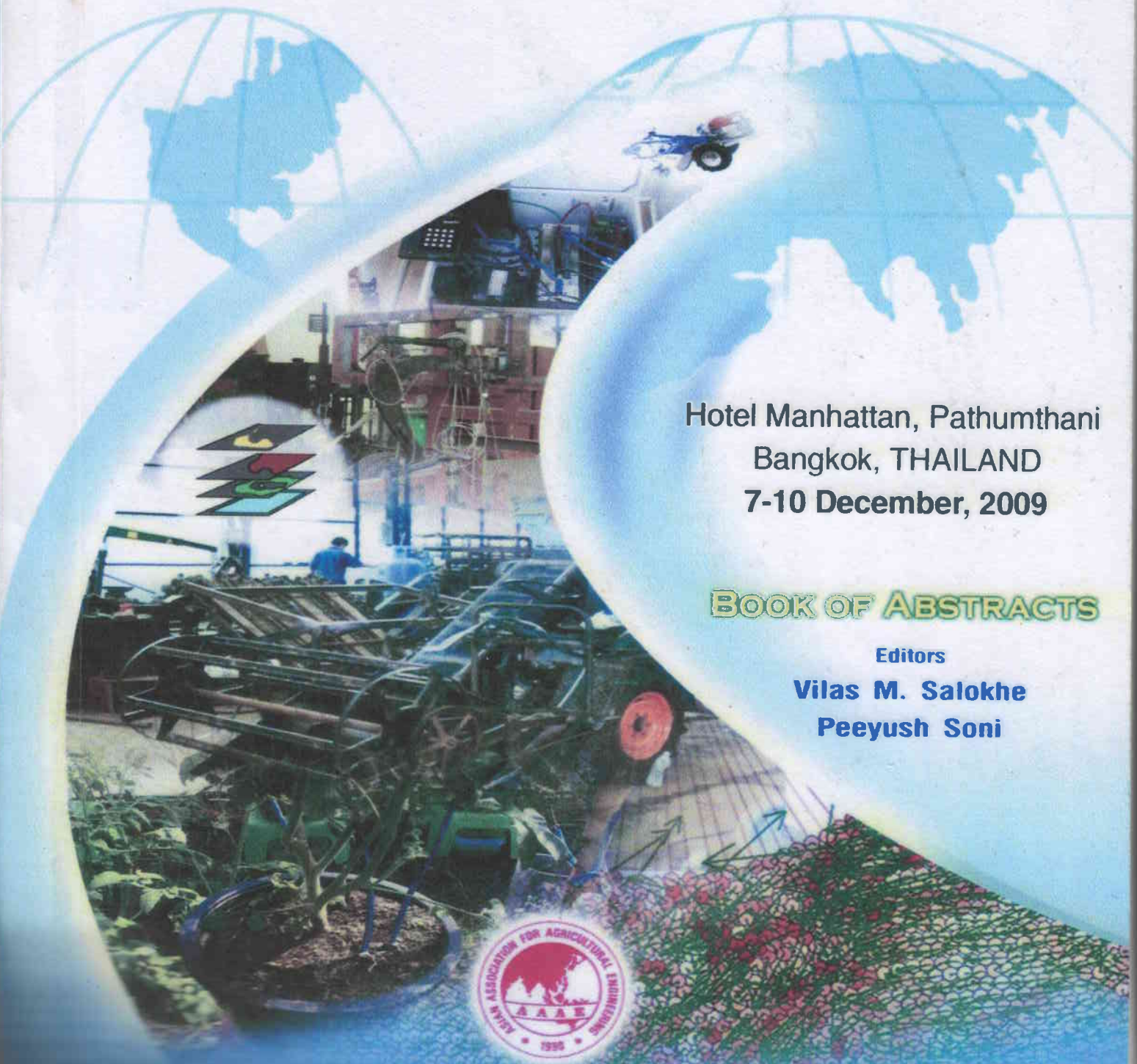


3 2009

# 10<sup>th</sup> International Agricultural Engineering Conference

## “Role of Agricultural Engineering in Advent of Changing Global Landscape”

*Outcrop*



Hotel Manhattan, Pathumthani  
Bangkok, THAILAND  
7-10 December, 2009

**BOOK OF ABSTRACTS**

Editors

**Vilas M. Salokhe**

**Peeyush Soni**



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## Foreword



**A**gricultural **E**ngineering profession is recognized as a key for high quality agricultural production. New agricultural engineering approaches and technological innovations are being introduced in different parts of the world for sustainable agricultural development. Such efforts enable efficient and sustainable use of limited resources and speed up the agricultural production. Currently, agricultural production system faces complex challenges due to increasing global food demands, diminishing natural resources and sourer impacts of climate change. Consequently, role of Agricultural Engineers is becoming increasingly important in context of this changing global landscape.

**Asian Association for Agricultural Engineering (AAAE)** is proud to provide an appropriate platform for the discussion and information transfer of new technological innovations, current researches, achievements and practical applications in all allied fields of agricultural engineering through its biennial event of International Conference. To address the approaches in successful handling of complex challenges, the theme of this conference is kept as ***“Role of Agricultural Engineering in Advent of Changing Global Landscape”***.

Tenth in its series, this conference is conceived to highlight and showcase the new developments, technological innovations and successes of the various research activities conducted by agricultural professional, including but not limited to, engineers, scientists, researchers, academicians, students, managers and entrepreneurs from different continents. Moreover, we also duly recognize the contribution of senior colleagues and encourage young professionals by felicitating their achievements.

Technical sessions at the conference are arranged systematically to cover the different areas of agricultural engineering, in alphabetical order, Agricultural Machinery and Management (AMM), Contemporary Topics in Agricultural Engineering (CTA), Food Engineering and Bioprocess Technology (FBT), Post Harvest Technology (PHT), Soil, Water, Irrigation and Drainage Engineering (SWIDE).

On behalf of the Conference Advisory and Organizing Committees of the International Agricultural Engineering Conference- 2009, I would like to express our sincere appreciation and gratitude to all the participants, colleagues and all those who in one way or another have brought forth valuable contributions to make this International Conference a resounding success!

A handwritten signature in black ink, appearing to read 'V. Salokhe'.

Prof. Vilas M. Salokhe  
Conference Convener, IAEC- 2009

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Bangkok, Thailand

7 – 10 December, 2009

| No. | Name/Ref/Abstract  | Affiliation/Address  | Cou      |
|-----|--|--|----------|
| 1   | <p><b>Prof. M. A. Ghani</b><br/> <u>Abstract ref: IAEC-106 - SWIDE</u><br/>           contributions of irrigation, flood control and drainage projects under constraints in bangladesh<br/> <u>Abstract ref: IAEC-107 - SWIDE</u><br/>           water conservation and management for sustainable agricultural production in bangladesh</p> | <p>Self Employed House 8/A/3 Road 13, Dhanmondi Dhaka 1209<br/>           maghani@bdonline.com</p>   | Banglaco |
| 2   | <p><b>Dr. Michael Nørremark</b><br/> <u>Abstract ref: IAEC-228 - CTA</u><br/>           advanced non-chemical and close to plant weed control system for organic agriculture</p>   | <p>Research Centre Foulum University of Aarhus<br/> <b>(Kishore Chandra Swain, Bo Melander)</b><br/>           Kishore.ChandraSwain@agrsci.dk</p>  | Denm     |
| 3   | <p><b>Dr. C. G. Sørensen</b><br/> <u>Abstract ref: IAEC-240 - AMM</u><br/>           monitoring machinery performance within the biomass supply chain</p>  | <p>Aarhus University Faculty of agricultural science<br/>           Dept. of agricultural engineering Blichers Alle 20, DK-8830, Tjele<br/> <b>(Bochtis D. D., Folinas D., Green O., Swain K.C)</b><br/>           Kishore.ChandraSwain@agrsci.dk</p>  | Denm     |
| 4   | <p><b>Dr. Ole Green</b><br/> <u>Abstract ref: IAEC-241 - CTA</u><br/>           novel ict approaches in monitoring drying process in cereal storage</p>  | <p>Aarhus University Faculty of agricultural science<br/>           Dept. of agricultural engineering Blichers Alle 20, DK-8830, Tjele<br/> <b>(Kishore Chandra Swain, Johannes Ravn Jørgensen, Esmaeil Nadimi, Dionysis Bochtis, Erik Fløjgaard Kristensen, Claus Grøn Sørensen)</b><br/>           Kishore.ChandraSwain@agrsci.dk,<br/>           Dionysis.Bochtis@agrsci.dk</p> | Denm     |
| 5   | <p><b>Dr. Kishore Chandra Swain</b><br/> <u>Abstract ref: IAEC-242 - AMM</u><br/>           automated blob spraying system for agricultural robots</p>   | <p>Aarhus University Faculty of agricultural science<br/>           Dept. of agricultural engineering Blichers Alle 20, DK-8830, Tjele<br/> <b>(Nørremark M, Bochtis D, Olsen H J, Sørensen C, Green O, Hameed I A )</b><br/>           Kishore.ChandraSwain@agrsci.dk</p>   | Denm     |
| 6   | <p><b>Dr. Rasmus N. Jørgensen</b><br/> <u>Abstract ref: IAEC-243 - AMM</u><br/>           impact on clover-grass yield caused by different traffic intensities</p>   | <p>University of Southern Denmark Institute of Chemical Engineering Biotechnology and Environmental Technology<br/> <b>(Ole Green, Kishore Chandra Swain, Kristian Kristensen, Rene Gislum, Dionysis Bochtis, Claus Grøn Sørensen)</b><br/>           Kishore.ChandraSwain@agrsci.dk,<br/>           rasj@kbm.sdu.dk</p>   | Denm     |

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| <p><b>Prof. K. P. Pandey</b><br/>                     Abstract ref: <u>IAEC-108 - AMM</u><br/>                     traction potential of bias-ply tyres used in agricultural tractors</p>   | <p>Professor, Department of Agricultural and Food Engineering IIT Kharagpur<br/> <b>(Vijay K Tiwari)</b><br/>                     kpp@agfe.iitkgp.ernet.in</p>  | <p>India</p>    |
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| 16  | <p><b>Dr. P. B. S. Bhadoria</b><br/> <u>Abstract ref: IAEC-146 - SWIDE</u><br/> reasons for adaptation of maize to phosphorus deficient soils</p>  | <p>Professor Department of Agricultural and Food<br/> Engineering Indian Institute of Technology (IIT)<br/> Kharagpur 721302<br/> <b>(Satnam Singh)</b><br/> bhadoria_pbs@yahoo.com</p>   |    |
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| <p><b>Dr. T.S. Manojkumar</b><br/> <u>Abstract ref: IAEC-233 - CTA</u><br/>                     management of modern ginneries with enterprise resource planning software</p>  | <p>Scientist and Officer Incharge GTC of CIRCOT Amravati Road, Wadi (PO), Nagpur-440023<br/> <b>( V. G. Arude, Jyoti M.Nath, Sailesh Bhogaraju, T. S. K. Kishore)</b><br/>                     dr.tsmanojkumar@gmail.com,<br/>                     sailesh@saisurrya.net, arudevg@gmail.com</p> | India     |
| <p><b>Dr. Jyoti M. Nath</b><br/> <u>Abstract ref: IAEC-235 - CTA</u><br/>                     design and development of an electronic identification system for animals<br/> <u>Abstract ref: IAEC-236 - CTA</u><br/>                     integrated computerized system for broiler production management</p> | <p>Scientist (Sr. Scale) Ginning Training Centre Central Institute for Research on Cotton Technology Nagpur- 440 023<br/>                     jyotimnath@gmail.com</p>  | India     |
| <p><b>Dr. Lilik Sutiarmo</b><br/> <u>Abstract ref: IAEC-102 - CTA</u><br/>                     design of control system for silk worm's growth chamber to improve the quality of raw-silk</p>  | <p>Department of Agricultural Engineering Faculty of Agricultural Technology Universitas Gadjah Mada Sosio Yustisia Street, Bulaksumur, Yogyakarta<br/> <b>(Atris Suyantohadi, Hari Purwanto, Radi)</b><br/>                     lilik-soetiarso@ugm.ac.id</p>                                  | Indonesia |
| <p><b>Dr. Atris Suyantohadi</b><br/> <u>Abstract ref: IAEC-103 - CTA</u><br/>                     artificial life of plant growth modeling using intelligence approaches on soybean plant</p>  | <p>Modeling System and Computer Simulation Laboratory Agricultural Technology Faculty Gadjah Mada University<br/> <b>(Mochammad Hariadi, Mauridhi Hery Purnomo)</b><br/>                     atris@ugm.ac.id</p>  | Indonesia |
| <p><b>Dr. Ade M Kramadibrata</b><br/> <u>Abstract ref: IAEC-143 - AMM</u><br/>                     mapping stress and strain distributions on geometric structures of mouldboard ploughs due to soil draft resistance</p>  | <p>Department of Management &amp; Agro-Industrial Engineering Faculty of Agricultural-Industrial Technology, University of Padjadjaran Bandung Kampus Jatinangor, Bandung 40600<br/>                     kramadibrata@yahoo.com</p>   | Indonesia |



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| 33  | <b>Dr. Sutrisno</b><br><u>Abstract ref: IAEC-163 - PHT</u><br>quality prediction of mangosteen during storage using artificial neural network                                   | Lecturer Agricultural Engineering Department,<br>Faculty of Agricultural Technology Bogor<br>Agricultural University, Po. Box. 220 Bogor 16002<br><b>(Sugiyono, Ismi M. Edris)</b><br>kensutrisno@yahoo.com                            | Indo |
| 34  | <b>Dr. Emmy Darmawati</b><br><u>Abstract ref: IAEC-180 - PHT</u><br>packaging design of the mangosteen for local transportation   | Lecturer Agricultural Engineering Department,<br>Faculty of Agricultural Technology Bogor<br>Agricultural University, Po. Box. 220 Bogor 16002<br><b>(Niluh Yulianti, Dr. Sutrisno)</b><br>kensutrisno@yahoo.com                       | Indo |
| 35  | <b>Cahyawan Catur Edi Margana</b><br><u>Abstract ref: IAEC-191 - PHT</u><br>the performance of hybrid solar dryer for virginia tobacco in lombok, west nusa tenggara, indonesia | Lecturer Agricultural Engineering Study Program<br>Mataram University, Lombok<br><b>(M. Sumarsono, Suparat Pavavicharn, Sukmawaty)</b><br>caturcem@yahoo.com   | Indo |
| 36  | <b>Dr. Joko Nugroho W. K.</b><br><u>Abstract ref: IAEC-193 - FBT</u><br>effect of time temperature history on coffee aroma during roasting with heat conduction                 | Gadjah Mada University Socio Yusticia St no. 1<br>Bulaksumur Yogyakarta<br><b>(Sri Rahayoe, Elia Andreas Meliala)</b><br>jnugr@hotmail.com, jknugroho@ugm.ac.id  | Indo |
| 37  | <b>Budi Rahardjo</b><br><u>Abstract ref: IAEC-195 - FBT</u><br>water evaporation and oil adsorption on high content starch food during frying                                   | Professor Department of Food and Agricultural<br>Engineering Gadjah Mada University, Yogyakarta<br><b>(Supriyanto)</b><br>brahardjougm@yahoo.com   | Indo |
| 38  | <b>Ms. S. Rahayu</b><br><u>Abstract ref: IAEC-196 - FBT</u><br>transfer and physical property changes of peanut under puff-dry-cooking  | Department of Food and Agricultural Engineering<br>Gadjah Mada University, Yogyakarta<br><b>(Budi Rahardjo)</b><br>brahardjougm@yahoo.com,<br>yayoe_sri@yahoo.com  | Indo |
| 39  | <b>Dr. Siswoyo Soekarno</b><br><u>Abstract ref: IAEC-244 - PHT</u><br>performance evaluation of fresh coffee pulper with cylinder type  | Agricultural Tool and Machinery Laboratory<br>Agricultural Engineering Department Agricultural<br>Technology Faculty University of Jember<br><b>(Suryanto, Siswijanto, Sukrisno Widoyotomo, Suhardi)</b><br>siswoyo@ftp.unej.ac.id     | Indo |
| 40  | <b>Dr. Ansar</b><br><u>Abstract ref: IAEC-245 - PHT</u><br>effect of compression force on the temperature increase during tablet processing                                     | Lecturer Mataram University<br>ancadewi@yahoo.com  | Indo |
| 41  | <b>Dr. Indarto</b><br><u>Abstract ref: IAEC-248 - SWIDE</u><br>statistical method to study hidro-meteorological characteristics of two similar catchments                       | Center of Water Resources Development and<br>Irrigation System (PUSLIT PSDA) Research<br>Institute -University of Jember Jl. Kalimantan No.<br>37, Tegalboto Campus, Jember 68121<br>indarto@ftp.unej.ac.id,<br>ppsa@lemlit.unej.ac.id | Indo |
| 42  | <b>Dr. Junaedi Muhldong</b><br><u>Abstract ref: IAEC-252 - FBT</u><br>effect of fermentation on cocoa bean rupture points   | Staff of Agricultural Engineering Department<br>Hasanuddin University Kampus Tamalanrea -<br>90245, South Sulawesi<br><b>(Mursalim, Ani)</b><br>junaed@indosat.net.id  | Indo |

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| <p><b>Dr. Sony Suwasono</b><br/> <u>Abstract ref: IAEC-254 - PHT</u><br/>                     the application of fluidized bed reactor for the production of galacto-oligosaccharides</p>  | <p>Laboratory of Food Quality and Microbiology<br/>                     Department of Agricultural Product Technology<br/>                     Faculty of Agricultural Technology, University of Jember<br/>                     sony.unej@yahoo.co.id,<br/>                     suwasono@ftp.unej.ac.id</p>  | Indonesia |
| <p><b>Dr. Ida Bagus Suryaningrat</b><br/> <u>Abstract ref: IAEC-255 - PHT</u><br/>                     factors controlling the development of fruit processing industries: a case study of east java, indonesia</p>  | <p>Agroindustrial System and Management Lab.<br/>                     Faculty of Agricultural Technology University of Jember, Jln. Kalimantan 37, Jember<br/>                     suryaningrat2@yahoo.com</p>  | Indonesia |
| <p><b>Dr. Jayus Sanjaya</b><br/> <u>Abstract ref: IAEC-256 - FBT</u><br/>                     regulation of synthesis for noncellulolytic fungal <math>\beta</math>-(1,3)- and <math>\beta</math>-(1,6)- glucanases</p>  | <p>University of Jember<br/>                     (Simon McIlroy, Kirstee Martin, Barbara M. McDougall, Jiezhong Chen, Robert J. Seviour )<br/>                     jayussanjaya@yahoo.co.uk</p>   | Indonesia |
| <p><b>Dr. Ezzat Allah askari Asli- Ardeh</b><br/> <u>Abstract ref: IAEC-110 - PHT</u><br/>                     determination of the angle of repose and internal friction coefficient in some wheat common varieties<br/> <u>Abstract ref: IAEC-111 - PHT</u><br/>                     determination of some physical properties of paddy various varieties in different moisture levels</p> | <p>Assistant professor University of Mohaghegh Ardabili Ardabil<br/>                     (Y. Abbaspour-Gilandeh, Mohammad Reza Rozegar, N. Shahi)<br/>                     (Yousef Abbaspour-Gilandeh, Samaneh Shojaei, Fatemeh Shakarbeigi)<br/>                     ezzataskari@yahoo.co.uk</p>   | Iran      |
| <p><b>Dr. Yousef Abbaspou-Gilandeh</b><br/> <u>Abstract ref: IAEC-112 - AMM</u><br/>                     application of artificial neural network for predicting fuel consumption of tractor<br/> <u>Abstract ref: IAEC-113 - AMM</u><br/>                     fuel optimization of tractor connecting rod</p>   | <p>Assistant Professor Department of Agricultural Machinery College of Agriculture, University of Mohaghegh Ardabili Ardabil<br/>                     (Ahmad Khalilian, Ezzatollah Askari Asli-Ardeh, Vali Rasooli-Sharabiani, Fatemeh Rahimi-Ajdadi)<br/>                     (Sina Haghighat-Shishvan, Ahmad Khalilian, Ezzatollah Askari Asli-Ardeh, Vali Rasooli-Sharabiani)<br/>                     u_abbaspour@yahoo.com</p> | Iran      |
| <p><b>Prof. Mahdi Ahani</b><br/> <u>Abstract ref: IAEC-114 - AMM</u><br/>                     design and performance of a tractor-mounted soil cone penetrometer with multiple-adjustable-probe</p>  | <p>Professor Department of Agricultural Machinery College of Agriculture, University of Mohaghegh Ardabili Ardabil<br/>                     (Yousef Abbaspour-Gilandeh, Ezzatollah Askari Asli-Ardeh, Vali Rasooli-Sharabiani)<br/>                     mahdiahani61@yahoo.com</p>  | Iran      |
| <p><b>Prof. Sina Haghighat-Shishvan</b><br/> <u>Abstract ref: IAEC-115 - AMM</u><br/>                     design and performance of a new adjustable three-point linkage dynamometer</p>   | <p>Professor Department of Agricultural Machinery College of Agriculture, University of Mohaghegh Ardabili Ardabil<br/>                     (Yousef Abbaspour-Gilandeh, Vali Rasooli-Sharabiani, Ezzatollah Askari Asli-Ardeh, Zargham Fazel-Niari)<br/>                     sinahaghighat84@yahoo.com</p>  | Iran      |



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| 50  | <p><b>Dr. Abdollah Golmohammadi</b><br/> <u>Abstract ref: IAEC-117 - PHT</u><br/>                     investigation of mechanical properties of potato flesh during storage<br/> <u>Abstract ref: IAEC-118 - PHT</u><br/>                     physical properties of three potato varieties during storage period</p>  | <p>Assistant professor University of Mohaghegh Ardabili Ardabil<br/> <b>(G. Purrahimi)</b><br/>                     agolmohammdi@yahoo.com</p>   |     |
| 51  | <p><b>Saeid Abbasi</b><br/> <u>Abstract ref: IAEC-119 - AMM</u><br/>                     performance and evaluation of threshing unit in a single plant thresher</p>   | <p>Graduate Student Department of Agricultural Machinery College of Agriculture University of Mohaghegh Ardabili, Ardabil<br/> <b>(Ezzatollah Askari Asli-Ardeh, Yousef Abbaspour-Gilandeh)</b><br/>                     sabbasi8857@yahoo.com</p>   |     |
| 52  | <p><b>Samaneh Shojaei</b><br/> <u>Abstract ref: IAEC-120 - PHT</u><br/>                     coefficients of dynamic friction of paddy grains on various metal surfaces</p>   | <p>Graduate Student Department of Agricultural Machinery College of Agriculture University of Mohaghegh Ardabili, Ardabil<br/> <b>(Ezzatollah Askari Asli-Ardeh, Yousef Abbaspour-Gilandeh)</b><br/>                     samaneh_shojaei25@yahoo.com</p>   |     |
| 53  | <p><b>Dr. Mohammad Hashem Rahmati</b><br/> <u>Abstract ref: IAEC-127 - PHT</u><br/>                     effect of drier temperature and paddy moisture content on broken percentage and milling yield for high yielding varieties of paddy in north of iran</p>  | <p>Assistant Professor Agricultural Machinery Eng. Dept. Islamic Azad University of Dezful, Dezful<br/> <b>(A. Hedayatipour, A. Rezaei Asl)</b><br/>                     hmrahmati@yahoo.com</p>   |     |
| 54  | <p><b>Rashidi Abolfazl</b><br/> <u>Abstract ref: IAEC-131 - FBT</u><br/>                     the relation between some morphological and phenological traits of cuminum ( cuminum cyrinum ) with grain yield</p>   | <p>Faculty member Islamic Azad University Shahre-Rey branch<br/> <b>(Moraghebi Farhang)</b><br/>                     ab_rashidi@yahoo.com</p>  |     |
| 55  | <p><b>Majid Noori Mohammadi</b><br/> <u>Abstract ref: IAEC-139 - SWIDE</u><br/>                     evaluation of the fao methods for calculation eto with limited data (case study: north west of iran)<br/> <u>Abstract ref: IAEC-140 - SWIDE</u><br/>                     evaluation of prestley-taylor method for estimating reference evapotranspiration (case study: north west of iran)</p> | <p>M.Sc student Tehran university Irrigation and Reclamation Engineering Department, Karaj<br/> <b>(Masoud Mohammadi, Abdolmajid Liaghat)</b><br/> <b>(Masoud Mohammadi, Teymour Sohrabi)</b><br/>                     m.noori.64@gmail.com</p>  |     |
| 56  | <p><b>V. Rasooli Sharabian</b><br/> <u>Abstract ref: IAEC-144 - AMM</u><br/>                     delermination of agricultural mechanization indices according to traction power of common tractors in ardabil plain-iran</p>  | <p>Department of Agricultural Machinery. Faculty of Agriculture. University of Mohaghegh Ardabili Ardabil<br/> <b>(Yousef Abbaspour-Gilandeh)</b><br/>                     vrasooli@uma.ac.ir</p>  |     |
| 57  | <p><b>Kamran Kheirallipour</b><br/> <u>Abstract ref: IAEC-145 - PHT</u><br/>                     investigation on some engineering properties of wild pistachio of ilam, iran<br/> <u>Abstract ref: IAEC-151 - AMM</u><br/>                     fea optimization of tractor connecting rod</p>   | <p>Ph.D.student Mechanical Engineering of Agricultural Machinery Dept., College of Biosystem Engineering Faculty of Agricultural and Natural Resources University of Tehran, Karaj<br/> <b>(K. Heidarbeigi, H. Ahmadi, A. Tabatabaefar)</b><br/> <b>(Mohammad Reza Asadi, Mansoor Rasekh, Ali Mohammad Borghel)</b><br/>                     kamrankheirallipour@gmail.com</p> |     |



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| <p><b>Neda Poustizadeh</b><br/> <u>Abstract ref: IAEC-150 - SWIDE</u><br/>                     discharge prediction using fuzzy inference system (fis) and artificial neural network (ann) (case study: zayanderood river)</p>  | <p>M.Sc student Water Structures Engineering<br/>                     Faculty of Agriculture Tarbiat Modares University,<br/>                     Tehran<br/> <b>(Naeeme Najafi)</b><br/>                     ava_882005@yahoo.com</p>   | Iran    |
| <p><b>Dr. Ali Reza Astaraei</b><br/> <u>Abstract ref: IAEC-156 - SWIDE</u><br/>                     urban solid waste compost leachate and vermicompost as foliar spray and root media on nutritional performance of phaseolus vulgaris l.</p>  | <p>Associate Professor Ferdowsi University of<br/>                     Mashhad, College of Agriculture Department of<br/>                     Soil Science, Paradiz Compass Azadi Sq.-<br/>                     9177948974-1163 , MASHHAD<br/>                     alirezaastaraei@yahoo.com</p> | Iran    |
| <p><b>Sadegh Afzalnia</b><br/> <u>Abstract ref: IAEC-157 - AMM</u><br/>                     effects of subsoiling on some soil physical properties and wheat yield in dryland conditions</p>  | <p>Department of Agricultural Engineering<br/>                     Agricultural Research Center of Fars province<br/>                     Zarghan, Shiraz<br/> <b>(Ali Akbar Solhjoui, Iraj Eskandari)</b><br/>                     Sja925@mail.usask.ca</p>                                     | Iran    |
| <p><b>Dr. Hamid Mashhadi Meighani</b><br/> <u>Abstract ref: IAEC-165 - AMM</u><br/>                     design and manufacturing a new platform for rapeseed harvesting in iran</p>   | <p>Assistant Professor Department of Agricultural<br/>                     Machinery Islamic Azad University Arak Branch<br/>                     hamid_mashhadi@yahoo.com</p>   | Iran    |
| <p><b>Fatholah Keshavarz</b><br/> <u>Abstract ref: IAEC-170 - CTA</u><br/>                     extension-education methods to support policies of green agriculture in iran</p>   | <p>Scientific &amp; Applied Center of Jihad-e-Keshavarzi<br/>                     Rasht Guilan<br/> <b>(Mohammad Sadegh Allahyari)</b><br/>                     f_keshavarzshal@yahoo.com</p>  | Iran    |
| <p><b>Dr. Mohammad Sadegh Allahyari</b><br/> <u>Abstract ref: IAEC-171 - CTA</u><br/>                     perceptions of iranian extension professionals regarding target groups of extension system toward sustainable agricultural development<br/> <u>Abstract ref: IAEC-172 - CTA</u><br/>                     potentials of new information and communications technologies (icts) in agriculture sector</p> | <p>Assistant Professor Agricultural Extension &amp;<br/>                     Education College of Agriculture Islamic Azad<br/>                     University, Rasht branch, Rasht<br/> <b>(Fatholah Keshavarz)</b><br/>                     allahyarister@gmail.com</p>                        | Iran    |
| <p><b>Dr. Bagher Emadi</b><br/> <u>Abstract ref: IAEC-173 - PHT</u><br/>                     aerodynamic properties of sunflower seed, kernel and its husk, azargol variety as a case study, as affected by moisture content and size<br/> <u>Abstract ref: IAEC-251 - PHT</u><br/>                     recognition of loughness on the basis of mechanical properties</p>  | <p>Department of Agricultural Machinery Ferdowsi<br/>                     University of Mashhad, Mashhad<br/> <b>(Rasool khodabakhshian, Mohammad Hossein Abbaspour Fard, Mohammad Hossein Saiedirad)</b><br/>                     bagher_emadi@yahoo.com</p>                                    | Iran    |
| <p><b>Dr. E. Velayati</b><br/> <u>Abstract ref: IAEC-176 - PHT</u><br/>                     some physical properties of berberis fruit (berberis vulgaris)</p>  | <p>Department of Agricultural Machinery Ferdowsi<br/>                     University of Mashhad, Mashhad<br/> <b>(B. Emadi, M.H.saledirad, M. khojastehpour)</b><br/>                     ehsanvelayat@gmail.com</p>   | Iran    |
| <p><b>Dr. Ali Rasoulzadeh</b><br/> <u>Abstract ref: IAEC-179 - SWIDE</u><br/>                     evaluation of parameters estimation using inverse method in unsaturated porous media</p>  | <p>Assistant professor Department of soil science,<br/>                     Faculty of Agriculture University of Mohaghegh<br/>                     Ardabili Ardabil, P. O. Box:179<br/>                     arasoulzadeh@gmail.com</p>  | Iran    |

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| 67  | <p><b>Majid Raof</b><br/> <u>Abstract ref: IAEC-181 - SWIDE</u><br/>                     estimating saturated and unsaturated hydraulic conductivity in steady state in sloping lands</p>  | <p>PhD Student Water science engineering<br/>                     Department University of Tabriz, Tabriz<br/>                     (A. H. NAZEMI, S. A. A. SADRADDINI, S. MAROOFI)<br/>                     majidraof2000@yahoo.co.uk</p>  |         |
| 68  | <p><b>Prof. Mahmood Shafai Bejestan</b><br/> <u>Abstract ref: IAEC-184 - SWIDE</u><br/>                     manning's roughness of channels covered with different gravel shapes</p>   | <p>Professor Shahid Chamran University Ahwaz<br/>                     (Mohammad Bahramiyarahmadi)<br/>                     m_shafai@yahoo.com</p>  |         |
| 69  | <p><b>Prof. Mahmood Shafai Bejestan</b><br/> <u>Abstract ref: IAEC-185 - SWIDE</u><br/>                     shorter stilling basin downstream of gates using rectangular elements on the bed</p>   | <p>Professor Shahid Chamran University Ahwaz<br/>                     (Kobra Neisi)<br/>                     m_shafai@yahoo.com</p>  |         |
| 70  | <p><b>Amin Masoumi</b><br/> <u>Abstract ref: IAEC-186 - AMM</u><br/>                     measurement of specific energy consumption for grinding alfalfa chops by hammer mill<br/> <u>Abstract ref: IAEC-187 - AMM</u><br/>                     prediction of specific energy consumption in milling by some physical and mechanical properties of alfalfa grind</p>   | <p>Assistant Professor Department of Agricultural Machinery Faculty of Agriculture Isfahan University of Technology, Isfahan<br/>                     (Z. Ghorbani, A. Hemmat)<br/>                     masoumi@cc.iut.ac.ir</p>   |         |
| 71  | <p><b>Seyyed Jafar Hashemi</b><br/> <u>Abstract ref: IAEC-190 - FBT</u><br/>                     analysis of the mechanism of fissure formation during the drying by differential scanning calorimetry</p>   | <p>Department of Agricultural Machinery Engineering University of Agricultural &amp; Natural Resource Sciences- Sari<br/>                     (T. Kimura)<br/>                     szhash@yahoo.com</p>  |         |
| 72  | <p><b>M. Rasekh</b><br/> <u>Abstract ref: IAEC-194 - PHT</u><br/>                     determination of some of physical and rheological properties of barley</p>   | <p>Assistant professor Department of Agricultural Machinery College of Agriculture, University of Mohaghegh Ardebil<br/>                     (A. H. Afkari Sayyah, E. Aaskari Asli Arde)<br/>                     ma_rasekh1349@yahoo.com.au</p>   |         |
| 73  | <p><b>Seyed Mohammad Taghi Gharib-Zahedi</b><br/> <u>Abstract ref: IAEC-197 - PHT</u><br/>                     determination of some physical, mechanical, chemical and thermal attributes of black seed (nigella oxypetala boiss.)<br/> <u>Abstract ref: IAEC-198 - PHT</u><br/>                     effects of moisture content on some physical properties of castor seed (ricinus communis L.)<br/> <u>Abstract ref: IAEC-207 - PHT</u><br/>                     some physical and mechanical properties of acorn (cv. ur)</p> | <p>Department of Food science, Engineering and Technology, Faculty of Biosystems Engineering, University of Tehran, Karaj<br/>                     (Amin Taheri Garavand, Seyed Mohammad Mousavi, Manochehr Hamedi)<br/>                     (Amin Taheri Garavand, Seyed Mohammad Mousavi, Hosein Kiani)<br/>                     (Javad Mirarab Razi, Mahbobeh fos'hat, Vahid Etemad, Seyed Mohammad Taghi Gharib-Zahedi, Seyed Mahdi Alizadeh)<br/>                     gharibzahedi@ut.ac.ir</p> |         |
| 74  | <p><b>Amin Taheri Garavand</b><br/> <u>Abstract ref: IAEC-200 - PHT</u><br/>                     some of nutritional and engineering properties of sesame seed (sesamum indicum L.)<br/> <u>Abstract ref: IAEC-214 - PHT</u><br/>                     investigation of moisture-dependent physical and chemical properties of red lentil cultivated in Iran</p>  | <p>M.Sc student Department of Agricultural Machinery Engineering, Faculty of Biosystems Engineering, University of Tehran, Karaj<br/>                     (Seyed Mohammad Taghi Gharib-Zahedi, Shahin Rafiee, Seyed Mohammad Mousavi)<br/>                     (Hojat Ahmadi, Seyed Mohammad Taghi Gharib-Zahedi)<br/>                     amintaheri@ut.ac.ir</p>   |         |

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| <p><b>Moslem sami</b><br/> <u>Abstract ref: IAEC-202 - AMM</u><br/>                     input-output energy analysis in apple production: a case study of esfahan province, iran</p>   | <p>M.Sc student Department of Agricultural Machinery Engineering, Faculty of Biosystems Engineering, University of Tehran, Karaj<br/> <b>(Abbas Asakereh, Amin Taheri Garavand, Hojat Ahmadi)</b><br/>                     amintaheri@ut.ac.ir</p>  | Iran    |
| <p><b>Javad Mirarab Razi</b><br/> <u>Abstract ref: IAEC-203 - PHT</u><br/>                     some physical and mechanical properties of acorn (cv. uri)</p>  | <p>Department of Forest Engineering Faculty of Natural Resource University of Tehran, Karaj<br/> <b>(Mahbobeh fos'hat, Vahid Etemad, Seyed Mohammad Taghi Gharib-Zahedi, Seyed Mahdi Alizadeh)</b><br/>                     javadmimirarab@gmail.com</p>  | Iran    |
| <p><b>Keyvan shamsi</b><br/> <u>Abstract ref: IAEC-206 - AMM</u><br/>                     the effects of planting density on the trend of grain filling; yield and yield components of three chick pea (cicer arietinum L.) varieties in kermanshah</p>  | <p>Islamic Azad University Kermanshah Branch<br/> <b>(Reza Shahriari)</b><br/>                     shams2_k@yahoo.com</p>   | Iran    |
| <p><b>Ghahderijani Mohammad</b><br/> <u>Abstract ref: IAEC-208 - AMM</u><br/>                     evaluation and determination of energy consumption for potato production in various levels of cultivated areas in esfahan province of iran<br/> <u>Abstract ref: IAEC-209 - AMM</u><br/>                     economical analysis and determination of input - out put energy for wheat production in irrigated condition in iran (case study: western of isfahan province)</p> | <p>PhD Student Islamic Azad University Science and research campus Tehran branch<br/> <b>(Keyhani Alireza, Tabatabaeefar Ahmad, Omid Mahmood, Khaleghi Hamid)</b><br/> <b>(Keyhani Alireza, Tabatabaeefar Ahamad, Omid Mahmood, Khaleghi Hamedani Hamid)</b><br/>                     ghahderijani2005@yahoo.com</p>  | Iran    |
| <p><b>Ali Rasoulzadeh</b><br/> <u>Abstract ref: IAEC-211 - SWIDE</u><br/>                     effect of cow manure on infiltration and some soil physical properties on a sandy clay loam soil of ardabil, iran</p>  | <p>Assistant Professor Department of soil science Faculty of Agriculture University of Mohaghegh Ardabili, Ardabil<br/> <b>(A. Yaghoubi, Sh. Asghari, A. Kanooni)</b><br/>                     arasoulzadeh@gmail.com</p>   | Iran    |
| <p><b>Abbas Asakereh</b><br/> <u>Abstract ref: IAEC-215 - AMM</u><br/>                     investigate energy flow in sustainability of agriculture<br/> <u>Abstract ref: IAEC-216 - AMM</u><br/>                     energy consumption pattern and economic efficiency of dry farming chickpea in koozdasht county, iran<br/> <u>Abstract ref: IAEC-217 - AMM</u><br/>                     energy consuming in dry farming wheat in kuhdasht county of iran</p>                | <p>Department of Agricultural Machinery Engineering Faculty of Biosystems Engineering, University of Tehran, Karaj<br/> <b>(Alireza keyhani, Moslem sami, Amin Taheri Garavand)</b><br/> <b>(Alireza Keyhani, Hojat Ahmadi Mojtaba Safaienejad, Amin Taheri Garavand)</b><br/> <b>(Shahin Rafiee, Hojat Ahmadi, Abolhasan Sadati, Mojtaba Safaienejad)</b><br/>                     asakereh@ut.ac.ir</p> | Iran    |
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| 82  | <p><b>S. J. Hashemi</b><br/> <u>Abstract ref: IAEC-220 - FBT</u><br/>                     effect of final moisture content on the quality and quantity properties of rice bran oil</p>   | <p>Vice chancellor of Tehran Payame Noor University (PNU) Department of Agricultural Machinery Engineering, University of Agricultural &amp; Natural Resource Sciences- Sari,<br/> <b>(Z. Lasemi)</b><br/>                     szhash@yahoo.com</p>  |
| 83  | <p><b>Reza Shahryari</b><br/> <u>Abstract ref: IAEC-221 - FBT</u><br/>                     influence of potassium humate on ashes content in wheat flour under end drought<br/> <u>Abstract ref: IAEC-238 - CTA</u><br/>                     increasing biological yield of wheat by a humic substance</p>   | <p>Academic Staff Member Agriculture Department Islamic Azad University, Ardabil Branch,<br/> <b>(Hassan Ali Hosseinpour)</b><br/> <b>(Keyvan Shamsi)</b><br/>                     rz_shahriari@yahoo.com</p>  |
| 84  | <p><b>Dr. Mohammad Esmaeil Asadi</b><br/> <u>Abstract ref: IAEC-225 - SWIDE</u><br/>                     evaluation of tape and furrow irrigation systems for two varieties of soybean under different irrigation managements</p>  | <p>Assistant Professor Department of Agricultural Engineering Research Agricultural and Natural Resources Research Center of Golestan Province Gorgan<br/> <b>(Parisa Shahinrokhsar)</b><br/>                     iwc977127@yahoo.com,<br/>                     shahinrokhsar@yahoo.com</p>  |
| 85  | <p><b>Dr Arzhang Javadi</b><br/> <u>Abstract ref: IAEC-229 - AMM</u><br/>                     development &amp; evaluation of a variable rate liquid fertilizers for locally management in precise agriculture<br/> <u>Abstract ref: IAEC-230 - AMM</u><br/>                     developing and testing a horizontal sensor for measuring soil resistance on-the-go during tillage operation</p> | <p>Associate Prof., DG Agricultural Engineering Research Institute Karaj<br/> <b>(Behzad Behzadi Mackvandi)</b><br/> <b>(Bahareh Jamshidi, Ahmad Sharifi Malvajerdi)</b><br/>                     email2arzhang@yahoo.com</p>  |
| 86  | <p><b>Dr. Abbas ali Dehpour joybari</b><br/> <u>Abstract ref: IAEC-232 - FBT</u><br/>                     effect of gamma radiation on germination and embryogenic callus in rice (oriza sativa)</p>   | <p>Faculty member Islamic Azad University Ghaemshar branch<br/> <b>(Massoud Moradi, R. Bishekolai, H. Yaghoobzade)</b><br/>                     mr.massoud@yahoo.com,<br/>                     dehpour@gmail.com</p>   |
| 87  | <p><b>Sayed Abolhasan Sadati</b><br/> <u>Abstract ref: IAEC-234 - CTA</u><br/>                     survey effective factors on using of organic methods in iran: a case study rice cropping farmers in babol county</p>  | <p>M.Sc student Department of Agricultural Extension and Education, Faculty of Agricultural Economics and Development, University of Tehran, Karaj<br/> <b>(Khalil Kalantari, Yasser Mohamadi, Hojat Ahmadi, Abbas Asakereh)</b><br/>                     abolhasansadati@gmail.com,<br/>                     abolhasan_sadati@yahoo.com</p> |
| 88  | <p><b>Parvaneh Rahdari</b><br/> <u>Abstract ref: IAEC-237 - FBT</u><br/>                     effect of gamma irradiation and salt stress on germination and embryogenic callus in rice (oryza sativa)</p>  | <p>Teacher Islamic Azad university Tonekabon branch<br/> <b>(Parvaneh Rahdary, Dehpour A.A)</b><br/>                     gholampour_mana@yahoo.com,<br/>                     dehpour@gmail.com,<br/>                     rahdari_parvaneh@yahoo.com</p>  |
| 89  | <p><b>Behrooz Rasekhi</b><br/> <u>Abstract ref: IAEC-257 - CTA</u><br/>                     vision inspection of ict in rural areas of kermanshah with swot and delphi technique</p>   | <p>Islamic Azad university Kermanshah Branch<br/> <b>(A. Papzan, K. Zarafshani)</b><br/>                     behroz_university@yahoo.co.uk</p>   |

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| <p><b>Roseliza binti Kadir Basha</b><br/> <u>Abstract ref: IAEC-130 - FBT</u><br/>                     water vapour transmission rate of biomass based film materials</p>   | <p>Student Graduate School of Agriculture Hokkaido University Sapporo 060-8589<br/> <b>(Katsumi Konno, Hiroshi Kani, Toshinori Kimura)</b><br/>                     toshibio@bpe.agr.hokudai.ac.jp,<br/>                     roselizakadir@hotmail.com</p>  | Japan    |
| <p><b>Mugiho Yokota</b><br/> <u>Abstract ref: IAEC-132 - FBT</u><br/>                     production of fermented pancake utilizing food processing byproducts, tofu (soybean curd) -residue and cheese whey</p>  | <p>Laboratory of Agricultural Process Engineering Hokkaido university<br/> <b>(N. Shimizu, T. Kimura)</b><br/>                     mugiho@bpe.agr.hokudai.ac.jp,<br/>                     toshibio@bpe.agr.hokudai.ac.jp</p>  | Japan    |
| <p><b>Dr. Ryozo Noguchi</b><br/> <u>Abstract ref: IAEC-189 - AMM</u><br/>                     system dynamics analysis for renewable energy utilization for alternative energy in automobiles</p>   | <p>Faculty of Agriculture Utsunomiya University 350 Mine-Machi, Utsunomiya<br/> <b>(Mizuki Koyama)</b><br/>                     noguchi@cc.utsunomiya-u.ac.jp</p>   | Japan    |
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| 100 | <b>Hajia Salamatu Garba</b><br><u>Abstract ref: IAEC-123 - CTA</u><br>importance of agricultural engineering for women farmers' to boost food production   | Executive Director- Women Farmers Advancement Network-(WOFAN) Kano   | salamatujgarba@yahoo.com   |
| 101 | <b>Engr. E.O. Atanda</b><br><u>Abstract ref: IAEC-175 - AMM</u><br>training of agricultural machinery operators and mechanics in nigeria – ammotracs perspective   | Agricultural Mechanics and Machinery Operators' Training Centre (AMMOTRAC) Federal Department of Agriculture, P.M.B 636 Akure, Ondo State  |  |
| 102 | <b>F.T. Fayose</b><br><u>Abstract ref: IAEC-201 - FBT</u><br>product temperature response of cassava to different extrusion conditions   | Department of Agricultural Engineering Rufus Giwa Polytechnic, Owo – Nigeria   | fayosesayo@yahoo.com   |
| 103 | <b>Dr. Muhammad Zafarullah Khan</b><br><u>Abstract ref: IAEC-224 - CTA</u><br>an analysis of professional competencies of agricultural extension officers to cope with problem of weeds in nwfp-pakistan | Assistant Professor Department of Agricultural Extension Education & Communication NWFP Agricultural University Peshawar   | zafarullah66@yahoo.com   |
| 104 | <b>Prof. Ahmad-Ur-Rahman Saljoqi</b><br><u>Abstract ref: IAEC-226 - AMM</u><br>integrated management of potato-peach aphid, myzus persicae (sulzer)  | Professor Department of Plant Protection NWFP Agricultural University Peshawar<br><b>(Imtiaz Ali Khan, Sadur-Rehman)</b>   | drsajloqi@yahoo.com  |
| 105 | <b>Dr. Javid Ullah</b><br><u>Abstract ref: IAEC-227 - FBT</u><br>storage of fresh tomatoes treated with 2% (cacl <sub>2</sub> ) for the determination of optimum storage temperature                     | Professor Department of Food Science and Technology NWFP Agricultural University Peshawar  | javidullah@hotmail.com   |
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| 107 | <b>Dr. Ruel M. Mojica</b><br><u>Abstract ref: IAEC-152 - PHT</u><br>development, evaluation and optimization of a microcontroller-based mechanical coffee roaster for small-scale roasting               | Chairperson, Department of Agricultural and Food Engineering Cavite State University Indang, Cavite<br><b>(Jessie C. Elauria)</b>  | ruelmojica@yahoo.com   |
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| 10  | <p><b>Mohammad Naghi Eshtiaghi</b><br/> <u>Abstract ref. IAEC-147 - FBT</u><br/>                     producing quick cooking rice (instant rice) by high hydrostatic pressure, supercritical carbon dioxide and conventional pretreatment methods<br/> <u>Abstract ref. IAEC-148 - FBT</u><br/>                     impact of high hydrostatic pressure on gel formation of low methoxyl pectin</p> | <p>Visiting Professor Mahidol University Department of Chemical Engineering<br/> <b>(Suthiwat Karavekphand, Sermchai Virojanakud)</b><br/> <b>(Jarupan Kuldiloke)</b><br/>                     mnorange1@hotmail.com</p>  | Thailand |
| 11  | <p><b>Rattapon Saengrayup</b><br/> <u>Abstract ref. IAEC-166 - FBT</u><br/>                     effective moisture diffusivity of asparagus undergoing microwave-vacuum drying<br/> <u>Abstract ref. IAEC-167 - FBT</u><br/>                     prediction of mass and volume of marian using artificial neural network and regression models</p>  | <p>Dept. of Food Engineering King Mongkut's University of Technology Thonburi 126 Pracha u-tid Rd., Bangmod, Toongkru, Bangkok<br/> <b>(Ampawan Tansakul, Mr. Rattapon Saengrayup)</b><br/> <b>(Ampawan Tansakul, Mr. Rattapon Saengrayup)</b><br/>                     ampawan.tan@kmutt.ac.th</p> | Thailand |
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| 17  | <p><b>Mr. Khagendra Bharambe</b><br/> <u>Abstract ref. IAEC-260 - PHT</u><br/>                     preparation of sapota mix fruit leather</p>  | <p>Student ASE, SERD AIT<br/> <b>Girish Jawantre and Gayatri Kulkarni</b><br/>                     khagendra007@gmail.com</p>   | Thailand |
| 18  | <p><b>Mr. Chakkrapong Taewichit</b><br/> <u>Abstract ref. IAEC-261 - CTA</u><br/>                     alternative optimal integrated agriculture with ponds using multi-objective linear programming</p>  | <p>PhD Student ASE, SERD AIT<br/> <b>(Dolores Mae N. Gicana, Peeyush Soni)</b><br/>                     st104371@ait.ac.th</p>  | Thailand |

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| 120 | <b>Dr. Ali Aybek</b><br><u>Abstract ref: IAEC-250 - CTA</u><br>the effect of pm10 and pm2.5 pollution on feed mill workers   | KSU College of Agriculture Dept. of Agricultural Machinery 46060 K.Maras<br><b>(Selçuk Arslan, Şanver Genç)</b><br>sarslan@ksu.edu.tr   |    |
| 121 | <b>Dr. Alex Keen</b><br><u>Abstract ref: IAEC-253 - AMM</u><br>force measurement between a tractor and a three point linkage mounted cultivation implement   | Senior Lecturer Harper-Adams University College<br><b>(Madhav Gholkar, James Ward, Vilas M. Salokhe, Peeyush Soni)</b><br>00008413@harper-adams.ac.uk   |    |
| 122 | <b>Mr. Suresh B. Lokhande</b><br><u>Abstract ref: IAEC-134 - CTA</u><br>assessment of planting date and climatic effects on soybean yields in thailand using glycim                                  | Crop Systems and Global Change Lab, USDA-ARS Bldg 1, Rm 328, BARC-West, 10300 Baltimore Avenue Beltsville, MD 20705-2350<br><b>(V. M. Salokhe, V. R. Reddy, D. Timlin)</b><br>sureshloks@gmail.com                          |    |
| 123 | <b>Dr. V.R. Reddy</b><br><u>Abstract ref: IAEC-153 - CTA</u><br>testing the sensitivity of the cotton simulation model, gossym, for variable nitrogen, mepiquat chloride, water and modern cultivars | Crop Systems and Global Change Lab USDA-ARS, Beltsville, MD 20705<br><b>(K. Raja Reddy, David Brand, Suresh Lokhande, Dennis Timlin)</b><br>vr.reddy@ars.usda.gov,<br>Dennis.Timlin@ars.usda.gov,<br>krreddy@ra.msstate.edu |    |

**Factors Controlling the Development of Fruit Processing Industries:**

**A Case Study of East Java, Indonesia**

by

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***Abstract***

*Fruit Processing Industries (FPIs) in East Java, are a key part of agroindustrial activities there. In terms of economic development, these strongly contribute to creating employment opportunities and higher income. In relation to agroindustry, three basic components in any agroindustrial system are procurement of raw material, processing and marketing. How to encourage fruit processing, as an agroindustrial activity and area potential, has become a vital issue and a major priority for area development in East Java. Understanding the problems in FPIs would give support to success cases.*

*Based on a sample survey of five districts in East Java province (Banyuwangi, Jember, Lumajang, Probolinggo and Malang), this paper reviews controlling factors, based on three basic components of the agroindustrial system. The paper concludes that FPIs are technological problems showed a strong relationship with FPIs' overall performance. Achievement of technology tends to be a determinant factor in processing activities. Understanding these factors can aid policy makers of FPIs in designing and implementing appropriate programs.*



## **Introduction**

Agroindustrial sector as a sub-system of agribusiness, has unique advantages of utilizing agricultural raw material in agro-product processing. Some problems associated with the food industry found in other countries, are the shortage of raw material, quality, lack of continuous supply of seasonal raw material, inadequately trained labor force, costly imported packing material, and infrastructure and technological deficiencies (Hicks, 1991).

As agro-processed products are becoming very competitive in the world market, it is important to understand the problems faced by FPIs. The perception of problems by FPIs' owners or operators could influence their activities. For policy makers, understanding of such problems will aid in formulating policies conducive for the development of small and medium industries (SMIs) (Walsh, 1988).

Common criteria for classification of industries is the number of employees, small-scale (1-4 workers), medium scale (5-10 or 11-19 workers), and large-scale (20-99 workers). Small and medium industries are often considered together (Soon, 1984). For the developing countries, SMIs which still are fairly labor intensive, the criterion of employment of less than 50 workers is still applicable (Theng and Boon, 1996).

Mishra (1999) and Tambunan (2000) reported that the most SMIs are still using traditional technology for processing. Tambunan and Keddie (1998), from their study on SMIs in Yogyakarta, revealed that with simple technology and low skill, the ability of SMIs to make innovations in their product and production process will be very limited.

Krishnankutty (2000) in his study argued for setting up the society to facilitate SMIs activities and help adoption of technology.

Tambunan (2000) revealed that passive marketing, selling product locally, unstable demand, difficulties in transportation, limited market and dependence on retailer or wholesalers for marketing are common problems in SMIs.

This study identified the determinant factors in fruit processing industries (FPIs) which are including small and medium fruit processing industries (SMFPIs) and big fruit processing industries (BFPIs). The data used for analysis was obtained through a survey conducted in the study area.

### **Methods**

A questionnaire was prepared to obtain required data from the selected industries. The questions were related to procurement of raw material, processing, and marketing activities. Questions were designed to assist in analyzing current status of SMFPIs. A few other factors felt to be relevant to the local context were included too. The question styles employed were questions requiring open and closed responses and others which used a Likert scale to obtain attitudinal data. Respondents were encouraged to include other useful information based on their individual experiences and knowledge.

Questionnaire was addressed to 63 fruit processing SMIs randomly chosen from five districts in East Java consisting of Banyuwangi, Jember, Lumajang, Probolinggo and Malang. These five districts are major supplier of fruits in Indonesia and provide significant amount of raw material to fruit processing SMIs. The questionnaire was filled in during visits, meetings and interviews with key person or representative of SMFPIs.

This study identified the determinant factors in small and medium fruit processing industries (SMFPIs) and big fruit processing industries (BFPIs). Correlation analysis was used to determine factors which has strong relationship among basic component factors, total score and total sales as determinant factors. The total score and total sales of industries are represented the industry performance. The detail factors of basic components used are:

1. **Company Profile** factors: (1) time existence, (2) age of owners, (3) education, (4) technology used, (5) number of employee.
2. **Procurement of Raw Material** factors: (1) ways of procurement, (2) resource, (3) quantity, (4) continuity, (5) purchasing power, (6) quality, (7) handling and transport, and (8) storage facility.
3. **Processing and Technology Activity** factors are divided into three parts. The first part is **processing activity**: (1) technological achievement, (2) technological problem, (3) quality achievement, (4) location of raw material, (5) location of market, (6) transportation, (7) others processing facility, and (8) product defect. The second part is **activity control**: (9) scheduling of raw material, (10) inventory, (11) capacity testing, (12) contamination, (13) temperature control, (14) chemistry control, (15) nutrition, and (16) packaging. The third part is **training experiences** which include: (17) raw material handling, (18) technology, (19) general management, (20) organization, (21) capital source, (22) marketing, and (23) quality control.
4. **Marketing Activity** factors: (1) consumer level, (2) place of sale, (3) using of label, (4) selling area, (5) product appearance, (6) packaging, (7) color, (8) taste, and (9) promotion.



This analysis based on the score of the questionnaire filled by industries (SMFPIs and BFPIs) consist of raw material, processing and marketing. The result of analysis is classified based on the following criteria: very strong with r value 0.80 to 1; strong with r value 0.60 to 0.79; medium with r value 0.40 to 0.59; weak with r value 0.20 to 0.39; very weak with r value 0 to 0.19.

## Result and Discussion

### 5.4.1 Identification of Determinant Factors in SMFPIs

Table 1 shows that education ( $r=0.72$ ) and technology ( $r=0.66$ ) have strong relationship with marketing activity. This indicates that education and technology are considered as determinant factors of marketing activities. Through higher education level, the owners or managers have more ability to market their products. Higher level of technology is required to maintain better quality of product that strongly affect to higher total sales.

Table 1: Relationship ( r ) between SMAIs Profile and Basic Components of Agroindustries.

| Factors               | Raw material      | Processing        | Marketing         |
|-----------------------|-------------------|-------------------|-------------------|
| Time existence (year) | -0.12 (very weak) | -0.20 (weak)      | -0.32* (weak)     |
| Age of owners         | -0.15 (very weak) | -0.16 (very weak) | -0.09 (very weak) |
| Education             | 0.37**(weak)      | 0.49**(medium)    | 0.72**(strong)    |
| Technology Used       | 0.23 (weak)       | 0.48**(medium)    | 0.62**(strong)    |
| Number of Employee    | 0.44**(medium)    | 0.42**(medium)    | 0.46**(medium)    |

\*\* . Correlation is significant at the 0.01 level (2-tailed)

\* . Correlation is significant at the 0.05 level (2-tailed)

Table 2 shows that storage has strong relationship ( $r=0.60$ ) with the total score as the performance of SMFPIs. This indicates that storage is the most important factor in raw material procurement in SMFPIs. This study revealed that storage facilities need to be improved to maintain better quality raw material quality strongly affect finished product quality. Quantity and quality of raw material are other factors with significant medium positive relationship ( $r=0.55$  and  $r=0.53$ ) tends to be a strong factors. Better quality and quantity of raw material supply strongly affect processing activity and finished product.

Table 2: Relationship ( r ) among Raw material Factors, Total Score and Total Sales

| Raw Material Factors          | Total score |          | Total sales |           |
|-------------------------------|-------------|----------|-------------|-----------|
|                               | r           | Criteria | r           | Criteria  |
| Obtaining of RM (procurement) | 0.24        | Weak     | 0.06        | very weak |
| Resource                      | 0.38**      | Weak     | 0.08        | very weak |
| Quantity                      | 0.55**      | Medium   | 0.18        | very weak |
| Continuity                    | 0.47**      | Medium   | 0.30*       | weak      |
| Purchasing power              | 0.48**      | Medium   | 0.09        | very weak |
| Quality                       | 0.53**      | Medium   | 0.27*       | weak      |
| Handling and transport        | 0.49**      | Medium   | 0.36**      | weak      |
| Storage                       | 0.60**      | Strong   | 0.23        | weak      |

\*\*Correlation is significant at the 0.01 level (2-tailed).

\*Correlation is significant at the 0.05 level (2-tailed).

Three parts of processing factor consists of processing activities, control activities and training experiences were evaluated. Table 3 shows that technological problem has strong relationship ( $r=0.60$ ) with total score as a performance of processing activities. Related to technological aspect, achievement technology has medium relationship ( $r=0.57$ ) tends to be a strong relationship. This indicates that those two factors dominate the processing activities in SMFPIs. This also related to capital investment and skill of operator as major problems in technological aspect. Most of SMFPIs are still using traditional and simple technology strongly affect to product quality. Up grading

technology as one of processing activities is suggested to improve quality of finish products and SMFPIs' performance.

Table 3: Relationship ( r ) among Processing and Technology Factors, Total Score, and Total Sales

| Processing Factors                     | Total score |           | Total sales |           |
|--|-------------|-----------|-------------|-----------|
|  | r           | Criteria  | r           | criteria  |
| <b>Processing Activity</b>             |             |           |             |           |
| Achievement of technology              | 0.57**      | Medium    | 0.12        | very weak |
| Technological problem                  | 0.60**      | Strong    | 0.15        | very weak |
| Quality achievement                    | 0.54**      | Medium    | 0.13        | very weak |
| Location of Raw material               | 0.32**      | Weak      | 0.11        | very weak |
| Location of market                     | 0.44**      | Medium    | 0.01        | very weak |
| Transportation                         | 0.47**      | Medium    | 0.07        | very weak |
| Other facilities (electricity & water) | 0.36**      | Weak      | 0.33**      | weak      |
| Defect products                        | 0.24        | Weak      | 0.24        | weak      |
|  |             |           |             |           |
| <b>Control Activity</b>                |             |           |             |           |
| Scheduling of raw material             | 0.63**      | Strong    | 0.08        | very weak |
| Inventory                              | 0.69**      | Strong    | 0.23        | very weak |
| Capacity testing                       | 0.74**      | Strong    | 0.12        | very weak |
| Hygiene test                           | 0.01        | very weak | 0.01        | very weak |
| Contamination                          | 0.22        | Weak      | 0.15        | very weak |
| Temperature control                    | 0.42**      | Medium    | 0.22        | weak      |
| Chemistry control                      | 0.18        | very weak | 0.08        | very weak |
| Nutrition                              | 0.37**      | Weak      | 0.20        | weak      |
| Packaging                              | 0.40**      | Medium    | 0.30*       | weak      |
|  |             |           |             |           |
| <b>Training Experience</b>             |             |           |             |           |
| Raw material handling                  | 0.17        | very weak | 0.09        | very weak |
| Technology                             | 0.47**      | Medium    | 0.08        | very weak |
| General management                     | 0.68**      | Strong    | 0.24        | weak      |
| Organization                           | 0.25**      | Weak      | 0.04        | very weak |
| Capital source                         | 0.49**      | Medium    | 0.16        | very weak |
| Marketing                              | 0.49**      | Medium    | 0.15        | very weak |
| Quality control                        | 0.51**      | Medium    | 0.04        | very weak |

\*\* Correlation is significant at the 0.01 level (2-tailed).

\* Correlation is significant at the 0.05 level (2-tailed).

Table 5.7 shows that scheduling for procurement of raw material, inventory, and capacity testing have strong relationship ( $r=0.63$ ,  $r=0.69$ , and  $r=0.74$ ) with the total score as a performance of processing activities in SMFPIs. Scheduling of raw material supply strongly to the continuity of processing process. Inventory system is needed to maintain



the quality of raw material to be processed. This study revealed that some of SMFPIs pay low attention for scheduling, providing inventory system, and conducting capacity test.

In term of training experience, Table 3 shows that general management has strong relationship ( $r=0.68$ ) with total score as performance of the SMFPIs. This indicates that general management training was strongly required to improve the SMFPIs' performance. Government officer including training center was suggested to improve facilities and material of training program to support SMFPIs to reach better performance.

Table 4: Relationship (  $r$  ) among Marketing Factors, Total Score and Total Sales

| Marketing Factors      | Total score |             | Total sales |           |
|------------------------|-------------|-------------|-------------|-----------|
|                        | r           | Criteria    | r           | criteria  |
| Consumer level         | 0.50**      | Medium      | 0.13        | very weak |
| Market channel (place) | 0.62**      | Strong      | 0.03        | very weak |
| Using of label         | 0.65**      | Strong      | 0.31*       | weak      |
| Selling area           | 0.60**      | Strong      | 0.36**      | weak      |
| Product appearance     | 0.65**      | Strong      | 0.24        | weak      |
| Packaging              | 0.89**      | very strong | 0.32**      | weak      |
| Color                  | 0.58**      | Medium      | 0.17        | weak      |
| Taste                  | 0.70**      | Strong      | 0.06        | weak      |
| Promotion activity     | 0.72**      | Strong      | 0.26*       | weak      |

\*\*Correlation is significant at the 0.01 level (2-tailed).

\*Correlation is significant at the 0.05 level (2-tailed).

Table 4 shows that packaging has very strong relationship ( $r=0.89$ ) in marketing activities. Market channel ( $r=0.62$ ), using of label ( $r=0.65$ ), selling area ( $r=0.60$ ), product appearance ( $r=0.65$ ), taste ( $r=0.70$ ), and promotion activities ( $r=0.72$ ) have strong relationship with total score. This study revealed that packaging was the most common activities in SMFPIs particularly in marketing activities. On the quality factors packaging tends to be a strong factor. Some of SMFPIs did packaging in simple and traditional way that strongly affects quality and appearance of product. Considering the problems and the strong factors found in this study, it was suggested to improve marketing activities supported by facilities to achieve better performance of SMFPIs.

#### 5.4.2 Identification of determinant factors in BFPIs

Table 5 shows that time existence of industries has strong positive relationship ( $r=0.60$ ) with marketing activities of BFPIs. This indicates that the existence of big industries has strong effect to marketing performance. Time existence represents the market share of the company or the product. Longer of time existence gives more chance to reach bigger market. Technology used or level of technology has medium relationship ( $r=0.55$ ) tends to be a strong relationship with raw material activities. Particularly in BFPIs, higher technology used has strongly relationship with large quantity of raw material requirement in processing activities.

Table 5: Relationship (  $r$  ) between BFPIs profile and basic components

| Company Profile       | Raw Material      | Processing        | Marketing        |
|-----------------------|-------------------|-------------------|------------------|
| Time existence (year) | -0.15 (very weak) | -0.11 (very weak) | 0.60* (strong)   |
| Age of owners         | 0.51 (medium)     | 0.43 (medium)     | 0.40 (medium)    |
| Education             | 0.05 (very weak)  | 0.30 (weak)       | 0.20 (weak)      |
| Technology used       | 0.55 (medium)     | 0.42 (medium)     | 0.42 (medium)    |
| Number of employee    | 0.15 (very weak)  | 0.26 (weak)       | 0.07 (very weak) |

\*\*Correlation is significant at the 0.01 level (2-tailed).

\*Correlation is significant at the 0.05 level (2-tailed).

Table 6 shows that continuity and resource have very strong and strong relationship ( $r=0.81$  and  $r=0.70$ ) with total score as a performance in big industries. Continuity of raw material was strongly required by BFPIs to support processing activities. This study revealed that BFPIs procured raw material requirement mostly from market and contract system to maintain the continuity of raw material supply. Related to large quantity and continuity of raw material, BFPIs supplied the requirement from other districts as a resource of raw material.

Purchasing power ( $r=0.55$ ) and quality of raw material ( $r=0.56$ ) tend to be a strong factor in raw material activity. This study also revealed that there was a competition to buy raw material in the market, because of large quantity requirement. Most of big agroindustries (89 percent) agreed that quality was the driven factor that has strong effect to the consumers.

Table 6: Relationship ( r ) between Raw material Factors and Total Score

| Raw Material Factors          | Total score |             |
|-------------------------------|-------------|-------------|
|                               | r           | Criteria    |
| Obtaining of RM (procurement) | 0.06        | Very weak   |
| Resource                      | 0.70*       | Strong      |
| Quantity                      | 0.43        | Medium      |
| Continuity                    | 0.81*       | Very strong |
| Purchasing power              | 0.55        | Medium      |
| Quality                       | 0.56        | Medium      |
| Handling and transport        | 0.11        | Very weak   |
| Storage                       | 0.22        | Weak        |

\*\*Correlation is significant at the 0.01 level (2-tailed).

\*Correlation is significant at the 0.05 level (2-tailed).

Table 7 shows that technological problems, location of market and defect product have strong and very strong factors relationship ( $r=0.60$ ,  $r=0.73$ , and  $r=0.89$ , respectively) in processing activities. Higher technology plays important role for big agroindustries to maintain better quality of product and to reduce defective products. Most BFPIs (89%) agreed that technology was the driven factor of activity support the quality of product. This indicates that technology is still a determinant factor to support better quality.

In case of control activities, all of the factors have the strong and very strong relationship to the performance of BFPIs. This indicates that better control activities strongly affect to better performance of BFPIs. This study revealed that all of control activities were done perfectly by BFPIs to maintain better quality of products. Especially in contamination control, it has very strong relationship, stronger than other factors. In

some BFPIs like banana pure product and fruit chips, contamination control practiced in perfect condition. To maintain this perfect condition BFPIs provided in high technology.

In case of training experience (Table 7), raw material and organization have strong relationship ( $r=0.60$  and  $r=0.77$ ) with total score as the performance of BFPIs. This indicates that these training programs strongly affect better performance of BFPIs. Better raw material handling influences strongly to the quality of finished product. Large quantity of raw material supply needs better handling process to maintain the quality of raw material. Training experience in organization is strongly required to manage complicated process in BFPIs and to improve the performance in general.

Table 7: Relationship (  $r$  )between processing factors and total score

| Processing Factors                     | Total score |             |
|--|-------------|-------------|
|  | $r$         | Criteria    |
| <b>Processing Activity</b>             |             |             |
| Achievement of technology              | 0.54        | Medium      |
| Technological problem                  | 0.60*       | Strong      |
| Quality achievement                    | 0.46        | Medium      |
| Location of Raw material               | 0.23        | Weak        |
| Location of market                     | 0.73*       | Strong      |
| Transportation                         | 0.13        | Very weak   |
| Other facilities (electricity & water) | 0.46        | Medium      |
| Defective products                     | 0.89**      | Very strong |
|  |             |             |
| <b>Control Activity</b>                |             |             |
| Scheduling of raw material             | 0.71*       | Strong      |
| Inventory                              | 0.71*       | Strong      |
| Capacity testing                       | 0.71*       | Strong      |
| Laboratory test                        | 0.71*       | Strong      |
| Contamination                          | 0.89**      | Very strong |
| Temperature control                    | 0.71*       | Strong      |
| Chemistry control                      | 0.74*       | Strong      |
| Nutrition                              | 0.74*       | Strong      |
| Packaging                              | 0.71*       | Strong      |
|  |             |             |
| <b>Training Experience</b>             |             |             |
| Raw material handling                  | 0.60        | Strong      |
| Technology                             | 0.52        | Medium      |
| General management                     | 0.04        | Very weak   |
| Organization                           | 0.77*       | Strong      |
| Capital source                         | 0.43        | Medium      |
| Marketing                              | 0.27        | Weak        |



|                 |      |        |
|-----------------|------|--------|
| Quality control | 0.44 | Medium |
|-----------------|------|--------|

\*\*Correlation is significant at the 0.01 level (2-tailed).

\*Correlation is significant at the 0.05 level (2-tailed).

Table 8 shows that market channel, product appearance, packaging and color of product have strong and very strong relationship ( $r=0.60$ ,  $r=0.71$ ,  $r=0.85$ , and  $r=0.63$ , respectively). This indicates that these marketing factors strongly affect to the performance of BFPIs. Better market channel or product distribution helps the consumer to find the products easier. Packaging, product appearance and color are often used as first consideration in buying process. Better packaging, product appearance and color are still suggested to BFPIs to maintain better product quality.

Table 8: Relationship ( r )between Marketing Factors and Total Score

| Marketing Factors      | Total score |             |
|------------------------|-------------|-------------|
|                        | r           | Criteria    |
| Consumer level         | 0.43        | Medium      |
| Market channel (place) | 0.60*       | Strong      |
| Using of label         | 0.14        | Very weak   |
| Selling area           | 0.56        | Medium      |
| Product appearance     | 0.71*       | Strong      |
| Packaging              | 0.85**      | Very strong |
| Color                  | 0.63*       | Strong      |
| Taste                  | 0.43        | Medium      |
| Promotion activity     | 0.28        | Weak        |

\*\*Correlation is significant at the 0.01 level (2-tailed).

\*Correlation is significant at the 0.05 level (2-tailed).

Through identification of strong factors in fruit processing industries includes SMIs and BIs, their owners, operators and managers, may prepare themselves, through a varieties of activities such as information for technology, education and training program. Another, this identification also helps to training organizations, external consultants to identify areas of training and consulting. As well as for the policy maker, support their areas of greatest potential for improvement in fruit processing sector.

## **Conclusions**

In terms of determinant factors of SMFPIs, education and technology found to have a strong relationship with marketing. Storage was strongly related to raw material procurement activities. Technological problems showed a strong relationship with SMFPIs' overall performance. Achievement of technology tends to be a determinant factor in processing activities. Procurement of raw material, inventory system and capacity testing should be considered as determinant factors of control activities.

Time of existence showed strong relationship with marketing activities of BFPIs. Resources availability and continuity of raw material are considered as determinant factors in raw material procurement activities. Technological problems, location of market and defective products are the determinants factors in processing activities.

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