

# CONSTRUING IDEATIONAL MEANING IN TEN ELECTRONIC DEVICES ADVERTISEMENTS IN *JAWA POS*: A SYSTEMIC FUNCTIONAL LINGUISTIC MULTIMODAL DISCOURSE ANALYSIS

### **THESIS**

Written by:

Erna Fitria Ningsih

NIM 080110101030

ENGLISH DEPARTMENT
FACULTY OF LETTERS
JEMBER UNIVERSITY

2014



# CONSTRUING IDEATIONAL MEANING IN TEN ELECTRONIC DEVICES ADVERTISEMENTS IN *JAWA POS*: A SYSTEMIC FUNCTIONAL LINGUISTIC MULTIMODAL DISCOURSE ANALYSIS

#### **THESIS**

A Thesis Presented to the English Department, Faculty of Letters, Jember University as One of the Requirements to achieve Sarjana Sastra Degree in English Studies

Written by:

Erna Fitria Ningsih

NIM 080110101030

ENGLISH DEPARTMENT
FACULTY OF LETTERS
JEMBER UNIVERSITY

2014

## **DEDICATION**

From the deepest of my heart, this thesis is dedicated to:

- 1. my beloved parents, Muhajir and Wasiyem for their sincere love, prayers, and supports. I thank you for everything you do;
- 2. my little sister, Tia Ratna Sari for being my best friend at home. Thank you for the joy;
- 3. my dearest man, Moh. Zainul Abidin for his supports and prayers. I thank you for always be my side;
- 4. my Alma Mater.

# **MOTTO**

"Tuntutlah ilmu mulai dari ayunan hingga ke liang lahat" (Hadist Bukhori-Muslim)

### **DECLARATION**

I hereby state that the thesis entitled "Construing Ideational Meaning in Ten Electronic Devices Advertisements in *Jawa Pos*: A Systemic Functional Linguistic Multimodal Discourse Analysis" is an original piece of writing. I certify that the analysis and the research described in this thesis have never been submitted for any other degree or any publications. I certainly certify to the best of my knowledge that all sources used and any help received in the preparation of this thesis have been acknowledged.

Jember, January 2014 The Candidate,

> Erna Fitria Ningsih 080110101030

## **APPROVAL SHEET**

Approved and received by the exar	nination committee of the English
Department, Faculty of Letters, Jember Univers	ity.
Day : Monday	
Date: January 27, 2014	
Place : Faculty of Letters, Jember University	
Secretary	Jember, January 27, 2014 Chairman
Reni Kusumaningputri, S.S., M.Pd NIP. 198111162005012005	<u>Drs. Wisasongko, M.A.</u> NIP. 196204141988031004
The Members:	
1. <u>Drs. Albert Tallapessy, M.A, Ph.D</u> NIP. 196304111988021001	()
2. <u>Riskia Setiarini, S.S., M.Hum</u> NIP. 197910132005012002	()
3. <u>Sabta Diana, S.S., M.A</u> . NIP 197509192006042001	()

Approved by the Dean,

<u>Dr. Hairus Salikin, M.Ed.</u> NIP. 196310151989021001

#### **ACKNOWLEDGEMENT**

All praise be to Allah the almighty who bestows His blessing. I am grateful as with His help, I can finish the thesis well.

This thesis has been completed with the involvement and assistance of many people. Accordingly, at this time, I would like to convey my deepest gratitude to:

- 1. Dr. Hairus Salikin, M.Ed., the Dean of the Faculty of Letters, Jember University;
- 2. Dra. Supiastutik, M.Pd, the Head of English Department as well as my academic advisor who advises me on my academic problems;
- 3. Drs. Albert Tallapessy, M.A, Ph.D., my first supervisor who gives his intellectual inspirations and advises me in writing this thesis;
- 3. Riskia Setiarini, S.S., M.Hum., my second supervisor who guides and encourages me patiently in writing this thesis;
- 4. all of lecturers of English Department who have taught me valuable knowledge during my study;
- 5. my friends in English Department, Yeni, Tami, Wanti, Usi, Anggun, Riskita, Nuris, Aniq, Nanang, Feby, Vicky Margareta. P, S.S and all of you in Academic year of 2008;
- 6. my best friend, Retno Andayani Lestari, S.Pd. Thanks for your advice and support;
- 7. my friends on Jl. Jawa 4 No.28C, Santi, Pipin, and Pepie. Thank you for sharing happiness.

Jember, January 2014

Erna Fitria Ningsih

#### SUMMARY

Construing Ideational Meaning in Ten Electronic Devices Advertisements in *Jawa Pos*: A Systemic Functional Linguistic Multimodal Discourse Analysis; Erna Fitria Ningsih, 080110101030; 2014; 73 pages; English Department, Faculty of Letters; Jember University.

This thesis deals with multimodal discourse analysis which concerns on the analysis of printed advertisements of electronic devices in *Jawa Pos* newspaper. The purpose of this study is to investigate the ideational meaning of some printed advertisements. It is conducted to reveal the Generic Structure Potential of a print advertisement (GSP). The investigation is based on Halliday's (1994) Systemic Functional Linguistics and Cheong's (2004) Generic Structure Potential of a print advertisement (GSP). These theories are as the main tools in analyzing the data to construe the messages of printed advertisements. Halliday's (1994) transitivity is used to analyze the texts in the linguistic elements, whereas Cheong's (2004) concept is used to reveal the GSP of the advertisements analyzed.

The basis of this research is descriptive and interpretative. These methods of analysis are applied on qualitative data through documentary (bibliographical) technique as the method of collecting data. Next, the data of this research are the printed advertisements taken from *Jawa Pos* newspaper. In analyzing the data, they are classified into two parts: visual and linguistic elements.

The finding of this thesis firstly proves that visual elements used in the printed advertisements are Lead, Emblem and Display. Secondly, it proves that linguistic elements always used are Announcement and Emblem (Brand name). Next, this study also uncovers that between visual and linguistic elements of printed advertisement are interconnected in order to construe the intended meaning of the advertiser.

Lastly, the interconnectedness of visual and linguistic elements means that advertisement has high Contextualization Propensity (CP), narrow Interpretative Space (IS), and small Semantic Effervescence (SE).

# TABLE OF CONTENTS

FRONTISPIECE
DEDICATION PAGE
MOTTO
DECLARATION PAGE
APPROVAL SHEET
ACKNOWLEDGEMENT
SUMMARY
TABLE OF CONTENTS
LIST OF FIGURES
LIST OF TABLE
LIST OF APPENDICES
CHAPTER 1. INTRODUCTION
1.1 The Background of the Study
1.2 The Research Questions
1.3 The Scope of the Study
1.4 The Goals of the Study
1.5 The Significance of the Study
1.6 The Organization of The Thesis
CHAPTER 2. THEORETICAL FRAMEWORK
2.1 The Previous Researches
2.2 Theoretical Framework
2.2.1 Advertising
a) Visual Text (Image)

b) V	erbal Text	9
c) L	anguage and Power in Advertisement	9
d) C	olour	9
2.2.2 Multim	nodal Discourse Analysis	11
2.2.3 System	ic Functional Linguistic (SFL)	12
a) T	he Textual Metafunction	13
b) T	he Interpersonal Metafunction	13
c) T	he Ideational Metafunction	14
2.2.4 Transit	ivity System	14
a) M	Saterial Processes	15
b) M	Iental Processes	15
c) R	elational Processes	16
d) V	Yerbal Processes	17
e) B	ehavioural Processes	17
f) E	xistential Processes	18
2.2.5 Nomina	al Group	18
2.2.6 Generic	e Structure Potential of a print	
advert	isement (GSP)	19
a) Le	ad	20
b) Di	splay	20
c) En	nblem	21
d) Ar	nnouncement	21
e) En	hancer	21
f) Ta	g	22
g) Ca	ıll-and-Visit Information	22
2.2.7 Strateg	ies for Ideational Meaning-making	23

CHAPTER 3.	. RESEARCH METHODOLOGY	
	3.1 The Type of Research	25
	3.2 The Research Strategy	26
	3.3 The Type of Data	26
	3.4 The Method of Data Collection	27
	3.5 The Method of Data Analysis	27
CHAPTER 4.	. RESULTS AND DISCUSSION	
	4.1 Result of Generic Structure Potential (GSP) analysis	
	in the Printed Advertisements	29
	4.2 Discussion of Visual and Linguistic Elements	
	in the Advertisements	32
CHAPTER 5.	. CONCLUSION	71
REFERENCI	ES	74
APPENDICE	S	77

# LIST OF FIGURES

	Page
4.1 Figure of the GSP analysis of Sony Bravia advertisement	32
4.2 Figure of Lead: LoA/ Display	33
4.3 Figure of Emblem: Logo.	34
4.4 Figure of the GSP analysis of HTC One advertisement	35
4.5 Figure of Lead: LoA/ Display.	36
4.6 Figure of Emblem: Logo.	37
4.7 Figure of Emblem: Brand Name	38
4.8 Figure of the GSP analysis of iPad 2 advertisement.	39
4.9 Figure of Lead: LoA/ Display.	40
4.10 Figure of Emblem: Logo.	40
4.11 Figure of Enhancer.	42
4.12 Figure of Call-and-Visit Information.	42
4.13 Figure of the GSP analysis of iPod touch advertisement	43
4.14 Figure of Lead: LoA/ Display	44
4.15 Figure of Emblem: Logo.	44
4.16 Figure of Call-and-Visit Information.	45
4.17 Figure of the GSP analysis of Samsung Galaxy Note advertisement	46
4.18 Figure of Lead: LoA/Display.	47
4.19 Figure of Emblem: Logo.	47
4.20 Figure of Secondary Announcement.	48
4.21 Figure of Call-and-Visit Information.	49
4.22 Figure of the GSP analysis of Samsung Galaxy Tab 2 advertisement	50
4.23 Figure of Lead: LoA/Display.	51
4.24 Figure of Emblem: Logo.	52
4.25 Figure of Call-and-Visit Information	53

4.26 Figure of the GSP analysis of Samsung Galaxy Tab <sub>7.0 plus</sub>	
Advertisement.	54
4.27 Figure of Lead:LoA/Display.	55
4.28 Figure of Emblem: Logo.	55
4.29 Figure of Secondary Announcement.	56
4.30 Figure of Call-and-Visit Information.	57
4.31 Figure of the GSP analysis of PlayStation <sub>®</sub> Vita advertisement	58
4.32 Figure of Lead: LoA/Display.	59
4.33 Figure of Emblem: Logo.	59
4.34 Figure of Emblem: Brand Name	60
4.35 Figure of Call-and-Visit Information	61
4.36 Figure of the GSP analysis of Samsung Smart TV advertisement	62
4.37 Figure of Lead: LoA/Display.	63
4.38 Figure of Emblem: Logo.	63
4.39 Figure of the GSP analysis of AQUOS Quatron advertisement	66
4.40 Figure of Lead: LoA/Display.	67
4 41 Figure of Emblem: Logo	67

## LIST OF TABLE

	Page
4.1 Table of Visual and Linguistic Elements in the Advertisements	29

# LIST OF APPENDICES

	Page
A. Clause Boundary	77
B. Table of Total Verb Processes.	79